

What's the Use of Waiting?

"They" say "all things come to him who waits," but we have no been waiting, and we don't propose to wait. We KNOW our prices are right, our work A-1, and if you don't bring us work we will come after it, in one way or another, either by bringing to your notice our prices, facilities and quality of execution, or personal interviews. We are not grumbling; far from it. We've had our share; we are still getting our share. But we have placed at your disposal a modern, and almost ideal, printing establishment, with such facilities as to command admiration from all with whom we have business intercourse. We are not waiting; haven't time to wait.

An Up-to-Date Printing Office.

One of the vows the writer made when he was "devil" in a country printing office was, in effect, that if he ever owned or managed a printing establishment, it would be kept clean, at least by comparison. At that time he hardly felt the force of the vow, for he has learned after years of experience that it is necessary immediately after one "going over" to start at the beginning and go over it all again. It never ends—just like a housekeeper's duties—but not like the boy who sees no use in washing his face because it will get soiled again. But, a clean printing establishment is just as necessary for the proper execution of work in our line as light and heat and power. And the vow has been kept. Come and see.

We Do Not Believe

There is another city in the State which sends such a small proportion of its orders for printing and blank books away to our Northern friends as Roanoke. All honor to our bankers and business men; that is—most of it. We must reserve a little, as this is our "own country."

In Our Press-Room

Can be seen the rapid, diminutive and monster cylinder presses including the famous "Promise Keeper," turning out thousands upon thousands of sheets every day. Our largest and best paper cutting machine, the automatic cutting knife sharpener, and tableting appurtenances are on this floor. The wonderful and powerful electric motor, which propels the machines on all three floors, is also on this floor. Over in one corner, hardly noticeable, is kept in readiness, as a supplementary power, an improved Gas Engine, to be attached at momentary notice, in case of accident to the electric motor, or for other causes. This precludes the possibility of a "hole" in the power question.

On the Second Floor

A long row of small presses, used for cards, envelopes, statements, note heads, tickets and small work. Here, also, is probably the most wonderful piece of mechanism in our establishment—the Railroad Ticket Printing Machine. Think of it the next time you purchase your ticket. Secured behind iron bars and double locks, it at once suggests government bonds, with all these safeguards.

Our Establishment

Is just opposite and overlooking the lawn of Hotel Roanoke, (one of the finest hotels in the State,) which gives us a magnificent, bright, refreshing view at all times. Our business office and press-room are on the ground floor (along with our prices). Each floor and department is connected with the office by Electric Bells, Speaking Tubes, and Elevators; and all departments are bountifully supplied with all kinds of Labor and Time-Saving Appliances.

Further Along

On this floor is the type-setting department, where expert minds and fingers think and act rapidly and correctly, interpreting at times handwriting that would make Horace Greeley turn green with envy. Large, extra large fonts of type permit the handling of very large orders in a most satisfactory and expeditious manner. Our force in this department can set up about as many pages in a day as a man can read. A plentiful supply of Algebraical, Astronomical, Geometrical signs and characters, accented letters, and "odd sorts" enable us to handle difficult and intricate work in special lines.

On the Top Floor

Is our Blank Book Manufactory, ruling machines, including on which is probably the largest south of Philadelphia; our various wire stitchers, which will take wire from a spool, cut it the proper length, shape it, and drive through a book three-fourths of inch thick, or one not so thick, 120 a minute; then our paging and numbering machines, board and paper cutters, book presses, which exert a pressure of twenty tons or more, perforating, punching and eyeletting machines, and the engraving department—which latter is an innovation for this section.

We Print Anything

That can be desired or devised from movable type, paper and ink—and brains. Brains are just as important in our work as paper or ink or type. It is the combination that tells. We do not mean to be egotistical at all; but combining these things to bring forth a harmonious result has been our study—and we do claim to know our business right thoroughly.

All Together

One of the things which has contributed largely to the success of our establishment is the systematic working "together" of all our forces in all departments. This has reduced to a minimum the "lost motion" which is usually to be found in large industries. If a minute can be saved here, another there, it is done—an hour is gained—thus we take care of the fleeting moments. Five minutes wasted daily by each of our employees would mean the interest on \$10,000 a year. In these days of close margins each moment of time must be productive.

Quite Recently, Too

The times are hard, money tight, everything handled economically—but it cannot possibly stay that way. So we are pushing ("not shoving") ahead, just as though good times were upon us. We cannot afford to lag behind or worry; but in times of peace we are preparing for war. And when it comes we will have an establishment that can take care of anything that comes—and things that do not come now. Recently we placed an order for one of the largest lots of new type ever given at one time in Virginia.

And Our Stock-Room!

If some of our friends who usually buy a quire or so of paper at a time, could look in upon this department, they would not cease wondering for days. We do not exaggerate a particle when we say you can see A TON OF A KIND; yes, TEN TONS OF A KIND. You say: "What, ten tons of one kind of paper in a town like Roanoke?" That's what we said. Come and see. And, besides, hundreds of other kinds of plain, fancy and unique; there are stacks of card-board, of a kind, as high as a man, and he need not be a Lilliputian, either.

What Can We Not Do

With such facilities? A card, a circular, note head, envelope, pamphlet, price list, catalogue, book, railroad rate sheet or time table, a ruled blank or a 1000-page ledger, on any or all, we assure our friends we are AT HOME, from January 1st to December 31st.

The Stone Printing and Manufacturing Co.,

Printers, Engravers and Book Manufacturers,
Opposite Hotel Roanoke.
E. L. STONE, President.
ROANOKE, VA.

CASTORIA

for Infants and Children.

THIRTY years' observation of Castoria with the patronage of millions of persons, permit us to speak of it without guessing. It is unquestionably the best remedy for Infants and Children the world has ever known. It is harmless. Children like it. It gives them health. It will save their lives. In it Mothers have something which is absolutely safe and practically perfect as a child's medicine.

Castoria destroys Worms.
Castoria allays Feverishness.
Castoria prevents vomiting Sour Curd.
Castoria cures Diarrhoea and Wind Colic.
Castoria relieves Teething Troubles.
Castoria cures Constipation and Flatulency.

Castoria neutralizes the effects of carbonic acid gas or poisonous air.
Castoria does not contain morphine, opium, or other narcotic property.
Castoria assimilates the food, regulates the stomach and bowels, giving healthy and natural sleep.

Castoria is put up in one-size bottles only. It is not sold in bulk.
Don't allow any one to sell you anything else on the plea or promise that it is "just as good" and "will answer every purpose."

See that you get C-A-S-T-O-R-I-A.

The fac-simile signature of *Chas. H. Fletcher* is on every wrapper.

Children Cry for Pitcher's Castoria.

SIR JOHN MILLAIS DOOMED.

The President of the Royal Academy Suffering From Cancer.

The disease which has for some time past affected Sir John Millais, the president of the Royal Academy, has been pronounced by his physicians to be cancer of the throat, and they say that his condition is hopeless. The annual dinner of the Royal Academy was this year abandoned, and after his election Sir John Millais was unable to make a speech. It was only the other day, however, that the real nature of the disease became known, and it is said that he may live only for a short time, or, on the other hand, last for a year. The patient is aware of his own condition.

On Feb. 20 Sir John Millais was unanimously elected to fill the presidency of the Royal Academy, which had been left vacant by the death of Lord Leighton.

While still a student Millais had rebelled against many of the conventional formulas of the academic methods, and, influenced by the spirit of early Italian art, he, with Dante Gabriel Rossetti and William Holman Hunt, founded the "Pre-Raphaelite Brotherhood," which later included a number of other well known painters and had a powerful effect on English art of the century. Afterward Millais clung less tenaciously to the principles of this school than other members of the guild, who issued in 1850 a periodical called The Germ; or, Art and Poetry, which had only a short existence. John Ruskin was one effective advocate of the new movement and in 1851 began to support it liberally in his lectures and writings. Millais' "Our Saviour," "Ferdinand Lured by Ariel," "Mariana in the Moated Grange," "The Woodman's Daughter," "The Huguenots" and "Ophelia" were the pictures which showed most strongly the influence of this period in his career. In 1858 he was elected an associate of the Royal Academy and ten years later was made a member.—New York Sun.

A MARBLE BRIDGE.

An Interesting Structure to Be Erected Over the Tennessee River.

The new bridge to be erected over the Tennessee river at Knoxville, Ky., while not to be of unusual size, will be, the engineer in charge says, a wonder in the engineering and architectural world. It is to be built entirely of pink marble quarried in Knox county and within a few miles of the site. It will be 1,600 feet long from "out to out" of abutments and will be 240 feet long in the main spans of arch, which, it is claimed, is 30 feet longer than the longest arch in the world.

It will rise at the crown of the channel spans 105 feet above the water, making it a decidedly imposing structure. It is to be a solid marble bridge from side to side, with a 50 foot roadway 100 feet above water, with the four largest spans in the world. The immense arches will be 8 feet deep at the key-stones, 15 feet at the skewbacks or spring lines, and will spring from piers 30 feet high and 40 feet wide. The piers go to solid rock, the substructure limestone, 12 feet below the water surface at the bridge site. The arches and spandrel filling will be constructed of concrete.

The parapet walls will be constructed of sawed marble slabs, with heavy blocks on pilasters every 15 feet, projecting above the wall proper and giving what might be called a semicircular effect.—Railway Review.

FOR LOVERS OF WHIST.

A Game Which Illustrates the Play For Position.

GAME VI.—LEADING THROUGH STRONG.

Cards held, South.—Hearts, A, Q, 10, 8; spades, 10, 8, 5; diamonds, K, J, 7; clubs, 8, 5, 3.

Cards held, West.—Hearts, 9, 4, 2; spades, K, J, 7, 6; diamonds, A, 6; clubs, J, 10, 6, 2.

Cards held, North.—Hearts, J, 3; spades, A, Q, 2; diamonds, 10, 9, 8, 5, 4, 3; clubs, 9, 7.

Cards held, East.—Hearts, K, 7, 6, 5; spades, 9, 4, 3; diamonds, Q, 2; clubs, A, K, Q, 4.

The king of hearts is turned as trump to the east. South leads. The under-scored card takes the trick, and the card immediately below it is led.

	S.	W.	N.	E.
1.....	S 10	S 6	S 2	S 8
2.....	S 8	S K	S A	S 4
3.....	D J	D A	D 10	D 5
4.....	D K	D 6	D 4	D Q
5.....	S 5	S J	S 9	S K
6.....	H A	H 2	H J	H K
7.....	H 10	H 4	H 3	H 5
8.....	H 11	H 9	H 7	H 6
9.....	H 8	H 7	H C	H 7
10.....	D 1	D 2	D 3	D 4
11.....	C 3	C 6	C 10	C K
12.....	C 5	C 10	C 4	C Q
13.....	C 8	C J	C 7	C A

S. and N. win 12 tricks to 1 E. and W.

Notes.—1. S., holding the major tenace in hearts over the turned up king at the right and possessing a minor tenace in his suit of three diamonds, leads a strengthening card, his highest spade, the 10. N., holding no high cards in any other suit, plays low to let it clear the suit.

2. S. finds that he has command in position of the suit and continues it. W. does the only thing he can do—plays his highest card.

3. N. leads from his long suit. S. fineses with the J., and so saves the game.

4. W., following the custom of many fair players, who, though finesing themselves, do not take into account the possibility of others doing the same thing, leads low through the long hand, which he mistakenly supposes to hold at least one of the two master cards. He hopes on the return of the suit to be able to make a small trump count.

5. S. continues with spades.

6. N., seeing his diamonds fortunately established by W.'s lead in round 4, leads his jack of trumps through the turned up king.

7, 8, 9. S. leads and exhausts trumps. 10, 11, 12, 13. The established diamonds of N. and S. take the remaining tricks.

DIEDRICH.
Kneickerbocker Whist Club, New York.

AUSTRIA'S BARBERS.

They Must Be Apprenticed Three Years and Pass Examination.

The Austrians take no chances with their barbers. They must be good, and the Barbers and Wigmakers' union of Vienna sees to it that they are. Provision is also made in their code for women barbers who desire to carry on the business of their husbands in case of the latter's death or illness.

But in order to do this the wife must have been enrolled in the union as an apprentice for three years. Apprentices, by the rules of the union, must appear in Vienna in the presence of judges of the union and show their skill before they are allowed to open shops of their own.

A properly certified barber must have a knowledge of and pass an examination in shaving, hair cutting, hair curling and wigmaking, and during the period before the issuance of a certificate the poor and others who are frugal serve as subjects for experiment.

At the examination the young men have their razors dulled by four strokes in a pine plank, and they must then sharpen them. A subject is assigned to each, who must be tonsorially perfect, in the opinion of the judges, when the apprentice has released him.

After this a certificate is issued and the apprentice serves two years as a journeyman before he may open a shop as an employer. The average age of apprentices when they begin to learn their trade is 15 years.

WHERE WAR IS A PICNIC.

A Correspondent Describes the Most Recent Central American Revolution.

A correspondent writing from Nicaragua declares that war is a sweet and peaceful pastime in that country.

At the present time 1,000 Nicaraguan rebels are confronting the same number of soldiers from Honduras who have invaded the republic to sustain the president. The two armies simply face each other. They have no thought of fighting.

The soldiers are living in the best houses, and they have their women with them and do no work. Once a day they fire off a few cannon at long range and do no damage. Then they resume their cigarettes and take a nap. The troops are delighted with the state of affairs. They like it better than working on the plantations, and they hope that the merry war will continue forever.

The Nicaraguans love war and especially the kind of war they wage. On hot days the soldiers take off their trousers and lounge about in the shade. They smoke and drink and gamble to their hearts' content. The only thing that ever disturbs them is an accidental meeting with some of the enemy, but when this occurs both sides run away as fast as their legs can carry them. They would not harm one another for anything.

The gentle Nicaraguans are teaching the world a lesson. When other nations adopt their methods of war, armed conflicts will cease to be a serious menace to life and property.—Atlanta Constitution.

THOUGHT MANLEY A GUIDE

Son of the Vice President Chides the Maine Politician.

Joseph Manley of Maine, secretary of the national Republican committee and the foremost manager of Mr. Reed's presidential campaign, was taken for a capitol guide the other day by Lewis Stevenson, son of the vice president. Young Mr. Stevenson has just returned from Japan after a long absence and is therefore not as well acquainted with the faces of public men as he might be. He was in his father's private room in the capitol with a friend when a short man walked in with a half dozen followers and began pointing out the famous pictures and other things that adorn the room. Young Stevenson was considerably disturbed, and calling the short man aside he said, "I wish you would know knock before you come into this room."

"I'm not a guide," was the reply.

"My name is Manley."

"Well, I don't know you," answered Mr. Stevenson. "Where are you from?"

"I'm from Maine," was the reply, "and I have a job with the national Republican committee. I had some friends in town, and I was just showing them the sights."

Mr. Stevenson apologized, and Joe Manley rejoined his friends in the hall outside.—Chicago Times-Herald.

KIDNAPED THE MAYOR.

Chief Official of St. Joseph, Mich., Made Prisoner by Women.

Forty women, leading members of local clubs and church societies, have made a captive of Mayor John V. Sterr of St. Joseph, Mich. They caught him on the street, and dragging him into a private residence, demanded that he co-operate with them in a movement of reform.

The women cried that the laws were not being enforced, that the sale of cigarettes was carried on with impunity, that young girls were being enticed away, and that the saloon regulations were loose, and boys of all ages were given liquor upon asking.

For two hours the mayor was kept a prisoner, and not until he promised to submit the matter to the executive department of the city was he permitted to escape.

The women demanded the adoption of a curfew bell, upon the ringing of which children of certain ages must retire from the streets.

The city is considerably torn up over the determined stand taken by the women, and the effect of their interview with the mayor is freely discussed.—Chicago Tribune.

Springtime In Georgia.

The time to advertise—all the time. Some men are born great. Others have to start a country paper.

The politician takes no count of the seasons. In his estimation plums are always ripe.

Printers and women are somewhat alike in one respect, as both spend a good deal of their time in making up their forms.

Atlanta is to have a bicycle factory at once, with a capital of \$100,000. Verily Atlanta will then have wheels in her head.

The game of life is begun with a pair and usually ends with a full house.—Madisonian.

How They Settle It.

In England and Germany ladies are required to remove their hats before entering the auditorium of a theater. This long established custom seems to be a satisfactory solution in that part of the world of a vexed question.—St. Louis Globe-Democrat.

Sometimes It's True.

Sordid icemen will be painting on their wagons the fetching aphorism of Rev. Dr. Peters, "A piece of ice is a chunk of heaven on the brink of hell."—St. Louis Post-Dispatch.

And a Red Hot Campaign.

Hon. Pink Scarlet is aspiring for congressional honors in one of the Georgia districts. He will doubtless put up a lurid campaign.—Washington Post.

The Smartest Man Again.

Emperor William may shortly publish an album of song. More of his airs.—Philadelphia Times.



If a man knew he was going to be hanged, he would certainly make every effort to prevent it. He would do everything he could and strain every nerve to the last minute to get himself out of his predicament. Men have been saved from hanging after the rope was around their necks. There are ways of dying that are not so quick that are even more certain. The man who neglects his health, and who in sickness refuses to take medicine, really has the rope of disease around his neck. He will die if he doesn't throw it off. A man who would struggle against hanging may yet be careless about his health. He may be traveling straight toward consumption and pay no attention to it, and yet death by consumption is much more terrible than death by hanging. Dr. Pierce's Golden Medical Discovery will cure 98 per cent. of all cases of consumption. Consumption is likely to be caused by weakness and in its turn, it increases the weakness. The "Golden Medical Discovery" is an invigorating, strength-giving and flesh-making medicine. It increases the appetite, puts the digestive organs in perfect order, purifies and enriches the blood, and builds up firm, healthy flesh.

In one chapter of Dr. Pierce's great thousand page family doctor book—"The People's Common Sense Medical Adviser," are scores of letters from people who have been cured of consumption, lingering coughs, throat and bronchial diseases by the use of "Golden Medical Discovery." Their full names and addresses are given and their cases were generally pronounced hopeless by the local doctors. Twenty-one (21) one-cent stamps, to pay for mailing only, will secure a free copy of this great book. Address, World's Dispensary Medical Association, No. 563 Main Street, Buffalo, N. Y.

Encourage Home Enterprise.

BLUE RIDGE

HOUSEHOLD CHEMICALS.

CARBONA

The latest chemical discovery.

Removes Grease Spots Instantly

without injury to the most delicate fabric or color.

NON-INFLAMMABLE. NON-EXPLOSIVE.

If your grocer or druggist does not keep it apply to

Marshall Chemical Co., Marshall, Va.

Save Paying Doctors' Bills

B.B.B. BOTANIC BLOOD BALM

THE GREAT REMEDY

FOR ALL BLOOD AND SKIN DISEASES

Has been thoroughly tested by

eminent physicians and the people

for forty years, and cures

quickly and permanently

SCROFULA, ULCERS, ECZEMA,

RHEUMATISM, CATARRH, ERUPTIONS,

and all manner of BAKING, SPREADING and

RUPTURE SORES. It is by far the best tonic

and blood purifier ever offered to the world.

Price 25¢ per bottle. 50¢ per dozen. Sold

for the health and strength of the whole race.

For sale by druggists.

SENT FREE WONDERFUL CURES.

BLOOD BALM CO., Atlanta, Ga.

ASK FOR KAPO

EXTREME LONG WAIST

STYLE NO. 353 6 HOOK

Perfect fitting. Sure to

give satisfaction.

Price only \$1.00

HEIRONIMUS & BRUGH, Sole Agents.

There is one DRESS STAY that

Won't melt apart,

Can't cut through the dress,

Don't stay bent.

It is

BALL'S PEERLESS.

All lengths; all colors.

Ask your dry goods dealers for them.

POULTRY NETTING.

HAMMOCKS.

FISHING TACKLE.

B&B WIRE.

GARDEN SEEDS.

Sole agents for the sale of Genuine Oliver

100's and 250's.

E. L. BELL, TRUSTEE FOR EVANS BROS.

Don't forget, we have moved to 22 Campbell

street.

RAMON'S Liver Pills and Tonic Pellets,

a perfect Treatment for constipation

and biliousness. One pill a dose.